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Get the Hell off My Porch: Adventures in Summer Sales

The Brothers Boyce

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The Brothers Boyce : Get the Hell off My Porch: Adventures in Summer Sales before purchasing it in order to gage whether or not it would be worth my time, and all praised Get the Hell off My Porch: Adventures in Summer Sales:

1 of 1 people found the following review helpful. Required reading for the "College Summer Sales Force"By Rene

Clark This is an enjoyable cautionary tale that should be required reading by all those college students, looking to make lots of money in a short time. In college you always hear about that legendary guy that made more than enough money to pay for his whole year at school and for a new car and etc. The Summer Sale Force is largely populated by college students. This book should be required reading for anyone considering going on one of those fantastic "summer sales jobs". You will find what really to expect, not just the fun stuff they tell you. It does not matter whether it is selling pest control or alarm systems it is all about selling. You will learn all the latest shady sales strategies and even some of the legitimate ones from some of the best trained sales experts in the businesses. Survival tactics are discussed in depth. Find out what to do when you are arrested. How to get your foot in the door. What to eat and not eat. Who to call in an emergency. How not to get sick. How to pull off an effective prank. How to get paid even though it might take years. (It is probably best not to share this book with your mom until you are safely home, because there is a good chance that she will be coming out there to drag you home.) As a parent, it is best not read this until the summer is over. It will be less stressful for everyone if you just wait until they get home. Then you can get a broad overview of what your kids went through for that summer money. If you read it first it can scare the heck right out of you. Scott and Chet told the whole story. Reading the book feels like you are at a family dinner listening to summer adventures of two grown up kids. The kind of stories that you hope they are embellishing with lurid details, but fear they are not. 1 of 2 people found the following review helpful. It begins with your poor grammar and goes from there. By READER/WRITER You wondered publicly as to the reasons why your book isn't selling. I'm sorry, but your writing is lousy. It begins with your poor grammar and goes from there. If you want to learn to write, Read! Read!! Read!!! 1 of 1 people found the following review helpful. great read! qBy Dylan Im not much of a reader at all, but I couldn't put this book down! I couldn't stop laughing!! I would recommend it to all!

The story of two unfortunate salesmen in Kansas City, attempting to sell alarm systems to people that don't want to buy them. The stories range from funny, to sad, to unbelievable, all showcasing the monster the Summer Sales industry has become.